

Mailing machine the lease coming to an end. I looked at NYS Contract for the mailing machine does not have a lease option. The Village is a member of Sourcewell. Sourcewell is a cooperative purchasing in which procurement is conducted by or on behalf of, one or public procurement units. I checked with Steve Rehfluss using Sourcewell meets the Village Procurement Policy.

I am recommending the Village enter into a 60-month lease with Pitney Bowes for a SendPro C500 Automatic Mailing System. The new machine meets all Post Office requirements.

Mailing Solution Proposal  
for



280 Broadway  
Menands, NY 12204



Sourcewell Contract # 011322-PIT

Prepared By:

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## What is IMI (Intelligent Mail Indicia)?

The intelligent mailing indicia is the next generation of metered indicia technology, designed to ensure all your metered mail meets the current USPS compliance guidelines. It provides the highest standard of integrity and security to ensure information is securely transmitted to and from postage evidencing systems (PES). It captures real-time data with correct postage, down to Service Class and special fees, making mail flow more efficiently.



Sourcewell Contract # 011322-PIT

SendPro C500 Automatic Mailing System  
Up to 95 Letters Per Minute Processing  
With 5lb. Mailing Scale



60 Month Lease Plan	First (12) Months	\$ 131.63 Per Month**
	Next (48) Months	\$ 164.72 Per Month**
	Meter Rental & Subscription	- Included –
	Maintenance	- Included –

There is 365 Warranty with the Lease Option Offered under Sourcewell Contract # 011322-PIT. This results in a lower cost for the first (12) Months.

Billing will continue on quarterly cycle.

Postage is easily transferred from current unit to new system of your choice.

Current DM400 Ink Cartridge Supplies are compatible with NEW SendPro C500.  
The SendPro C500 uses different tape strips.

Delivery, installation, and operator training included.

Like all of our products and services, we stand behind them with our Pitney Bowes Customer Satisfaction Guarantee.

# Customer Satisfaction Guarantee

Pitney Bowes Sending Technology Solutions is committed to providing our customers with the finest products backed by the highest quality care and service. As long as you continually maintain coverage with a Pitney Bowes Service Level Agreement for hardware and a software maintenance agreement for software after warranty, Pitney Bowes promises to provide you the following:

## Guaranteed product performance

For all new and remanufactured Pitney Bowes branded products provided by Pitney Bowes in the U.S., we guarantee performance to our specifications for the initial term of the lease or three years if purchased. If, during that period, the product does not perform to our specifications, and we cannot repair it, we will replace it with a comparable product. If during the first ninety days after installation the replacement product does not perform as specified, you will be entitled to a refund of payments made to us for the replacement product. If the original or replacement product fails to perform due to the use of a non-Pitney Bowes consumable supply or unapproved software/hardware modification, this guarantee will not apply.

## Guaranteed nationwide service

Our nationwide service force will respond to service and preventative maintenance requests as part of your maintenance agreement for hardware. If we find that we cannot return your Pitney Bowes branded equipment to a satisfactory operating condition within a reasonable time, where appropriate, we will provide you with a loaner at no additional cost.

## Help line support

For customers with products that are supported through our Diagnostics Center, toll-free telephone technical assistance is available Monday through Friday, 8:00am until 8:00pm ET exclusive of holidays.

## Rate change protection

With our ability to accommodate a wide range of carriers, we are your rate data source. Also, should you select any of our plans that include software rate protection, we guarantee that you will not be charged for unexpected rate changes within the scope of your plan.

## Operator productivity and training excellence

For all products that we install, our skilled professionals will effectively deliver the agreed upon installation and training services.

## Purchase Power® service

The Pitney Bowes Bank, Inc. provides postage advances to all qualified customers in good standing. You will not have to pay for postage in advance. You can mail now and pay later when you get your bill.

At Pitney Bowes, we are committed to maintaining long-term partnerships with our customers. If our sales and service support team has been unable to satisfy you, I would like to hear from you. Please call my office at 800 622 2296.

**We won't be satisfied until you are satisfied.**

*Harris Warsaw*

Harris Warsaw

Senior Vice President Global Sales, Global Sending Technology Solutions

For more information, visit us online: [pitneybowes.com](http://pitneybowes.com)



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