



Upstate Bug Busters LLC
100% All-Natural Tick & Mosquito Control
Phone: 518-281-4180

Proposal for All-Natural Tick & Mosquito Control Services

Ganser-Smith Memorial Park

Hi Mayor Marsh,

Thank you for taking the time to speak with me regarding mosquito and tick control services for Ganser-Smith Memorial Park in the Village of Menands and your continued support towards myself and Upstate Bug Busters. Based on our conversation, below are the outlined treatment area options and associated per-application pricing using our 100% all-natural, family- and environmentally friendly control program.

Proposed Treatment Options

Option 1:

- Spraying around the pavilion to the willow tree and into the embankment along Route 378 (the area treated during the summer of 2025).
- Cost: \$500.00 per application

Option 2:

- Spraying around the pavilion along the embankment running parallel to Route 378, continuing into the wooded area along the railroad tracks up to Menand Road, and extending approximately 20–30 feet into the grass.
- Cost: \$800.00 per application



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Option 3:

- Spraying around the pavilion into the embankment along Route 378, through the wooded area along the railroad tracks up to Menand Road and continuing over to and around the gazebo.
- Cost: \$925.00 per application

Additional Treatment Area

- Spraying into the wooded area along the parking area of the park.
- Additional Cost: \$100.00 per application (applies to any of the above options when included).

All applications are performed using our proprietary high-volume, high-pressure application method and utilize essential oil-based products that are safe for children, pets, pollinators, and the surrounding environment.

Please feel free to reach out with any questions and which option will work best for the Village of Menands. We look forward to working with the Village of Menands for 2026 and for years to come.

Sincerely,

Blake Mahieu
Owner, Upstate Bug Busters LLC
518-281-4180